



Blocks selling like hotcakes

Business Feature

THE Ingles Group has enjoyed a Merry Christmas after selling more than a third of its Glass House Mountains Estate since launching.

The Queensland company, which is one of the nation's largest privately owned developers, has sold 28 of the 76 small-acreage lots in the \$15 million Glasshouse Mountains Estate.

A big part of the company's recent success has been due to the appointment of Greg Staines as the exclusive agent. Greg has achieved nine sales since he started in September.

Lots in the estate, which sits 20 minutes drive from Caloundra and 50 minutes north of Brisbane's CBD, range in size between 1966sqm and 2631sqm. Land prices range from \$180,000 to \$235,000 and house and land packages from Ingles selection of Federation-style homes will also be available in the coming months.

Ingles Group director Jordana Ingles said the company had bought the 36.34ha development site in December 2003 because of the increasing popularity of the Glass House Mountains region with home buyers.

"With its proximity to both Brisbane and to the increasingly popular Sunshine Coast, we were confident we were on to a winner from the outset," said Ms Ingles.

We were able to offer people larger block sizes at very affordable prices in a location that boasts

amazing views and in area in which quality land estates are becoming increasingly hard to find.

The level of interest and sales in the Glass House Mountains Estate is confirmation of the area's growing popularity amongst home buyers. The estate features considerable streetscaping as well as maintaining substantial areas for native flora and fauna.

With its close proximity to shops, schools, the train station, parks, sports and recreational facilities, Glass House Mountains Estate offers residents a relaxed, sustainable lifestyle without compromise of convenience.

For more information contact the Glass House Mountains Estate sales office on 07 5438 7088 (all hours) or visit www.ingles.com.au.

BACKGROUND

Ingles Group Pty Ltd is one of Australia's largest privately owned developers of residential, commercial and industrial property, with past and current projects located throughout Queensland. Today, the Ingles Group of companies have developed or have under development, projects worth in the vicinity of \$1 billion. Ingles Homes (Qld) Pty Ltd is a QMBA and HIA multi award-winning builder, with more than 12 years experience designing and building quality homes for Queenslanders.

